

September 16, 2009

**Sam's Club Sustainability
Initiatives**



Walmart's Aspirational Sustainability Goals



**To be supplied 100%
by renewable energy**



To create zero waste



**To sell products that sustain
our resources and environment**

Sustainability 360



Aligning Initiatives



Be supplied 100% by renewable energy

- Double our fleet efficiency in the U.S. by 2015 from 2005 levels
- Reduce GHG emissions from existing stores, clubs and distribution centers by 20% by 2012



Create zero waste

- Send zero waste to landfill in the U.S. by 2025
- Reduce global plastic shopping bag waste by an average of 33% by 2013
- 5% packaging reduction by 2013



Sell products that sustain our resources and the environment

- Make the most energy intensive products 25% more efficient by 2011
- All wild-caught fresh and frozen fish for the U.S. market to be MSC certified by 2011

Network Initiatives

Waste



Waste Network

Goal

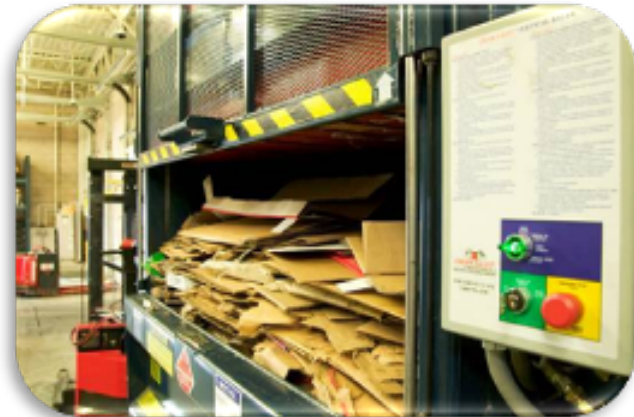
- Eliminate landfill waste generated by our U.S. operations 2025

Initiative

- Increase recycling
- Expand composting
- Close the loop on our waste

Actions – Super Sandwich Bale Process

- Enabled us to recycle 18.9 million pounds of plastic hangers, 12.4 million pounds of office paper and 1.3 million pounds of aluminum



Super Sandwich Bale

Feb. 2009-Current

- 1.3 million pounds of aluminum
- 12.4 million pounds of office paper
- 18.9 million pounds of plastic hangers
- 182 million pounds of plastic
- 25 BILLION pounds of cardboard to paper mills
- Improved Recycling Income by 25%
- Gilbert Sam's Club realized over \$45,000 in recycling income this fiscal year

Partnership with United Food Bank 2007-current

- 2.6 Million pounds of food items donated
in Phoenix

Zero Waste Video Clip

Associates and the Community

Spreading Sustainability



Personal Sustainability Project

- Voluntary
- Helps associates incorporate the principles of sustainability into their personal lives.
- It's a bottom-up, grassroots effort



PSP Roll-Out

- Inception of program: August 2007
- Education based program conducted by both Management and Hourly Supervisors
- Each Club appointed a PSP Captain to facilitate participation
- Each Associate encouraged to identify 3 key areas of focus including:
 - » Exercise
 - » Recycling
 - » Car Pooling
 - » Eating Healthy
- Interactive company website for associate suggestions around sustainable practices

Benefits of PSP

- Improved associate engagement scores by 11% over last 2 years in Associate Opinion Survey
- Improved Member/Customer Survey scores by 8%
- 20% Reduction in associate turnover

Reduction in Plastic Bag Challenge

- FACT:
 - 500 BILLION plastic bags are consumed each year
 - This is equivalent to 1 MILLION PER MINUTE
- SO....