Climate Mayors
Electric Vehicle Purchasing Collaborative

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ASU Sustainable Cities Network
Electrification Coalition
EV Adoption Programs Around the U.S.

- Technical Lead: Climate Mayors EV Purchasing Collaborative
- Electrification Advisor: Bloomberg American Climate Cities Challenge
- Lead Electrification Partner: Smart Columbus
- Electrification Advisor: City of Atlanta Partnership
- Project Lead: Drive Electric Northern Colorado
- Project Lead: Rochester EV Accelerator

NEW! State EV Policy Accelerator: NC, NV, MI, PA, VA
The Climate Mayors EV Purchasing Collaborative (the Collaborative) is a non-profit initiative designed to accelerate the electrification of public fleets across the country.

Through our website (www.DriveEVfleets.org), procurement option and staff support, the Collaborative works to reduce the costs and barriers to electrifying fleets, making it easy for public fleets to go electric.
Driving EV Fleet Transition

Reducing barriers to transition for ALL public fleets (non-profit orgs, school districts, counties, universities) -- not just Climate Mayors cities!

- Increasing procurement choice – including innovative leasing options
- Reducing administrative time
- Aggregating national demand to lower costs
- Helping with pre/post-deployment planning and training
- Offering cooperative purchasing/bundling for EV charging stations
Staffing and Support Resources

- Electrification Coalition staff and expertise
- Analysis of current fleet
- Best practices and connections to leading cities/vendors
- Parity of vehicle offerings and technical support across the U.S.
- Cohort of public agencies
- Addition of more light duty models and new classes of medium and heavy duty vehicles
The Climate Mayors EV Purchasing Collaborative Reach

Commitments by 2022:
• 215 cities, counties, ports, universities, and transit agencies
• 3,680 light-duty electric vehicles and buses

Progress so far:
• 1,757 EVs procured
• 729 chargers installed
• Continuing to add commitments daily and working on university inclusion.
Fleet and Procurement Tools

www.DriveEVfleets.org
Light-Duty Vehicle and EVSE Options

Chevy Bolt Cutoff date is August 20!
Other Vehicle Offerings:
Blue Bird Electric School Buses, Electric Street Sweepers
Municipal EV Leasing

Leasing Options through the Collaborative:
• National Cooperative Leasing
• D&M Leasing
• Enterprise

• Defer payments for up to a year
• Great option during budget tightening times

![Lease vs Buy Analysis](image)

*Maintenance, repairs, licensing/registration, and insurance costs are NOT included
**Sales Tax will be charged on the monthly lease payment at the appropriate rate

www.DriveEVfleets.org
Case Studies

More coming every month!

Find them at:
www.driveevfleets.org/media/
After this Presentation

1. Reach out to me about making a meaningful commitment to fleet electrification
2. Check out DriveEVFleets.org to see vehicle/infrastructure options and resources
3. Talk to EC fleet experts about guidance and support you need
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